



CAM Office Services
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About CAM a SOMWBA certified company

CAM is a **SOMWBA certified** Massachusetts company founded in March of 1989 providing imaging equipment, service and supplies to New England government contract entities. **Please review our featured article in WMBE Talk, December, 2004**

- Recipient of eleven OSD statewide contracts
- Responsible for supporting OSD with the introduction of alternate branded products into the state contract bid process resulting in supply savings of up to forty percent
- Currently providing supplies to ninety-seven percent of all Commonwealth state agencies
- Obtained the **highest** D&B financial & customer evaluation rating in our sic code for small businesses on the OFF16 RFR evaluation
- Recipient of the MASBO (Ma. Association of School Business Officials) Vendor of the Year Award, 2004.
- Maintains direct relationships with ISO Certified "Class 1" industry recognized manufacturers enabling CAM to effectively compete with OEM vendors
- Maintains a 6000 square foot facility in Woburn, MA. warehousing over 1200+ SKU's

OSD Approved Product Lines Available for:

- Copier Supplies (OEM & Alternate Brands)
- Digital Duplicator Supplies (Alternate Brands)
- Printer Supplies (OEM & Remanufactured Brands)
- Facsimile Supplies (OEM & Alternate Brands)

Printer & Facsimile Equipment & Service

- Authorized by the **Original Equipment Manufacturer**
- Muratec & Xerox product lines

Affirmative Market Partnerships with:

Special Notice:
 Our AMP agreements provide us with direct bill authorization allowing agencies to obtain Affirmative Market benchmark credits

- Brother - Supply sales & distribution
- Canon - Supply sales & distribution
- Konica/Minolta - Supply sales & distribution
- Muratec – Supplies, equipment & service authorized
- Ricoh – Supply sales distribution
- Toshiba – Supply sales & distribution
- Xerox – Supply & equipment sales & distribution

Regional Contracts Currently in Place:

OSD Approved Contract - OFF16 (statewide)

- Copier, Fax & Printer equipment, supplies & service

OSD Approved Contract - OFF10 (statewide)

- Digital Duplicator Supplies (Alternative Brands)

MA. Higher Ed. Consortium Contract - MC02-F7 (covering New England Higher Education Institutions)

- Copier, Facsimile, Printer & Risograph Supplies
- Facsimile Equipment & Service

CAM's Remanufactured Supplies Facts

- Manufacturers rank worldwide in the top seven
- Manufacturers are ISO, ANSI & STMC certified
- CAM's product manufacturers private label for distinctive companies like Xerox and IKON
- Will provide "agency specialized" product guarantees upheld by the product manufacturer

References:

Bob Guerard, OSD Contracts Manager
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CAM Cares, That's Why We Do It Better. Visit us at www.camoffice.com

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