

Earn Affirmative Market Bench Mark Credits

Contract Authorized Direct Billing for OEM branded Supplies

CAM has developed AMP partnerships with the six OEM contract approved vendors providing agencies additional opportunities to obtain affirmative market bench mark credits. They are:

IKON Office Solutions

KONICA/Minolta Business Technologies

MURATEC Americas

RICOH Corporation

TOSHIBA America Business Solutions

XEROX Corporation

Partnership Overview

Each partner listed below has provided CAM with OEM Authorization to solicit, distribute and *direct bill* the product lines listed below in a mutually agreed upon territory. In turn, CAM has agreed to honor the OEM contract price and commitments related to our Affirmative Market Programs (AMP). The details are listed below:

Company: **IKON Office Solutions / CANON U.S.A**

Program: **Authorized OEM Sales & Distribution with Direct Bill Authorization**

Products: Copier Supplies, Facsimile Supplies, Printer Supplies & HP Printers

Brands: Canon, OCE, IKON Remanufactured and HP Equipment

Territory: **EXCLUSIVE:** All contract entities utilizing MMARS

Non Exclusive: All other contract entities with the exception of MHEC

Company: **KONICA/ MINOLTA**

Program: **Authorized OEM Sales & Distribution with Direct Bill Authorization**

Products: Copier & Printer Supplies

Brands: Konica

Territory: **EXCLUSIVE:** All contract entities utilizing MMARS

Non Exclusive: All other contract entities with the exception of MHEC

Company: **MURATEC Americas**

Program: **Authorized OEM Sales & Distribution with Direct Bill Authorization**

Products: Facsimile Equipment, Service & Supplies

Brands: MURATEC

Territory: All Commonwealth contract entities

Company: **RICOH CORPORATION**
Program: **Authorized OEM Sales & Distribution with Direct Bill Authorization**
Products: Copier & Facsimile Supplies
Brands: Savin
Territory: **EXCLUSIVE:** All contract entities utilizing MMARS

Company: **TOSHIBA America Business Solutions**
Program: **Authorized OEM Sales & Distribution with Direct Bill Authorization**
Products: Copier, Printer and Facsimile Supplies
Brands: TOSHIBA
Territory: **EXCLUSIVE:** All contract entities

Company: **XEROX Corporation**
Program: **Authorized OEM Sales & Distribution with Direct Bill Authorization**
Products: Copier Supplies, Facsimile Supplies, Printer Supplies & Xerox Printers
Brands: OEM Xerox & Remanufactured Xerox
Territory: Multiple Commonwealth State Agencies, Essex & Middlesex Counties